

W.A.D. beyond GLOBAL

A Quarterly Journal for Investigators and Security Professionals

A film by
Kaizo Hayashi

Masatoshi Nagase
Kaho Tsuchimura

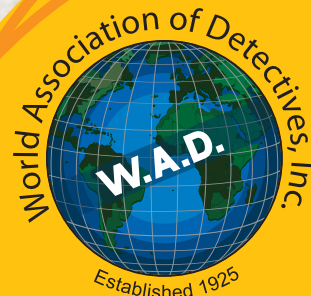
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Kanako Mizumoto
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Iori Harada
Shiori Sendoda
Michiko Furumoto
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Based on
Taruho Inagaki's novel

MIROKU

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Editor's Pen

Life is about choices. As we look within ourselves, inside out, we realize that the power of the outcome of our choice affects the level of our existence. This vital decision-making process has an impact on the environment around us, the people we come in contact with and a prime contributor to our personal and social behavior.

The sequence of choices has both intended and unintended consequences as decisions are based on negative or positive thoughts. We may choose to agree or disagree, we may choose to ignore or engage, we may choose to read or delete, the choice is ours to make. Making choices is a responsibility to act.

There is an ancient saying that you could understand the quality of your life today by simply analyzing the thoughts you had in the past. Similarly, you will be able to predict the quality of your life in the future by analyzing the thoughts you entertain today.

Needless to say, through the power of thinking and decisions, we are in full control of what we say and do, how we react to situations and creating environments to make us happier, peaceful and joyful for us and those around us. What we do today garners for the future of tomorrow, making decisions that are essential to nurture the mind and soul.

Our path is created by our own choice.

Siti Naidu

Editor

We welcome readers' comments. You may email to the Editor your contributions.

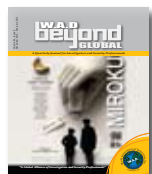
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W.A.D BEYOND GLOBAL

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Cover:
 WAD Member Hiroki-Hayashi a.k.a Kaizo_Hayashi's new film
 "MIROKU" is to be released in July, 2013 in Kyoto, Japan

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Dear W.A.D. Members,

Half way to go

Six months ago I started this journey as President of the World Association of Detectives. I knew it was going to be a challenge but so far it has also been gratifying too. I am happy to inform that our Management Team and our Officers have been working hard since Boston to implement and learn how to use our new online association management software. Working for the benefit of an international association with multiple needs and limited resources as W.A.D. is challenging but as the mechanism starts rolling, the efforts are worthwhile. I specially would like to record and recognize the tremendous work and effort by our Administrative Manager, Carol Ward and our 2nd Vice President Chuck McLaughlin; the long hours and extra time dedicated to the project. Big thanks to you both!

From London UK to Los Cabos Mexico!

I was lucky to spend 5 days in Los Cabos Mexico with Bob Heales; we were surveying for the best hotel for our 2014 Mid-Term Board Meeting. Our final choice - the Fiesta Americana Grand Resort hotel - simply superb venue with several swimming pools, a golden sandy beach and excellent service for a perfect get away. The resort is located about 10 minutes from downtown and next to the grand golf course within a gated neighborhood. Los Cabos in itself is an amazing place.

W.A.D. website

There are still a lot of Improvements on the W.A.D. website continue to progress. One of the most significant additions will be a section on Security and Investigation Laws from various countries. You will soon be able to link to each country's law through our website to keep you updated on changes in legislations that may affect the conduct of your international business. As this is a new feature, please review and we welcome your contributions.

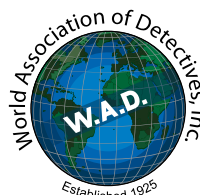
Enjoy London!

Congratulations to the interest of British investigators and their associates.

Greetings to all from Mexico City.

Fernando Molina

Fernando Molina
WAD President 2013



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Our Family

Dear Members,

I belong to some great professional organizations. I am aware of several other great ones out there that I don't belong to. As we all know, we can't belong to everything. But, what seems to set WAD apart from the rest is what we often refer to as "Our WAD Family".

I learned many years ago when I was welcomed to the WAD Family just what that meant. Within two or three years of joining and after attending my first two conferences, I started making a network of WAD Family members from many countries around the world. Some of the first I remember from the mid-80s who are still active today are Sumio Hiroshima, Richard and Maureen Jacques-Turner, J.D. Vinson, Joel Michel, Mike McHenry, Allen Cardoza, Phil Stuto, Larry & Bette Webb, Bert Hinds, Sue Sarkis, Ray Pendleton, Siti Naidu, and Dale Wunderlich. I'm sure I have left a few out, and I hope they get after me for it.

3 or 4 years later by 1990 that list had grown so long I can't even list it here. Many of you reading this are dear friends and I have been fortunate to share in your weddings, birthdays, anniversaries, business celebrations, birth announcements, and more. We have also gathered at the funerals of WAD family members as we did recently with Vince Ruffolo from Chicago.

My life has been enriched and blessed by your friendships...by my WAD family. That, dear friends, is what sets WAD apart from the rest.

Thanks to a referral from one of our WAD family members, Eric Shelmerdine, I have been learning a great deal about my personal family history. Jennifer Barker of the UK has been assisting me and pointing me in the right direction to do some of my own research. After our meeting in London I will be traveling North to the small village of Drax about 15 miles south of York. This is where my Gt. Gt. Grandparents William and Ann Heales, born in the late 1700's raised their family and where my Gt. Gt. Grandparents Robert and Mary Heales raised theirs until they brought their 6 children, including my Gt. Grandfather Robert W. to America in 1856 when he was just 2 1/2 years old and settled in Waterloo, Iowa. Their youngest son George was

born a few months later. Somehow the name was changed to Heales after coming to America, which apparently isn't unusual.

Robert Died at age 55 in 1869, and thank to a website given to me by Jennifer, I just found him at the Fairview Cemetery in Waterloo. The website is www.findagrave.com. Mary took the two youngest children, Robert W. and George, back to Drax after their father died. Three years later in their teens the boys came back to America, leaving Mary by herself in Drax. I found Robert W.'s grave about 2 years ago 20 miles in the country at the Littleton Cemetery. I also now know I am the 5th Robert Heales in Succession. These were huge finds for me as I now know where all 4 Roberts that preceded me are resting. That website directed me to the graves of other distant cousins and uncles in the UK and California where I could often see actual photos of the grave markers or tombstones.

Jennifer also helped me locate a living distant cousin in Scotland who shares William and Ann as Gt. Gt. Grandparents. They both died in Howden, not far from Drax. I thought this was all pretty exciting, especially since I am getting ready to attend the Association British Investigators Centenary in London next month along with the WAD Mid-Term Meeting. This is just another benefit of having the right WAD family connections only by being a WAD member. I look forward to what additional information Jennifer will find before I reach London.

Should you like to find out more about your family history in the United Kingdom, Jennifer Barker can be emailed at jsdetec@btinternet.com. As Paul Harvey used to say, "now you have the rest of the story".



Bob Heales

Sincerely,
Bob Heales
WAD Executive Director

In Friendship,

Association Manager and Executive Director

W.A.D EXECUTIVE OFFICERS 2012 - 2013



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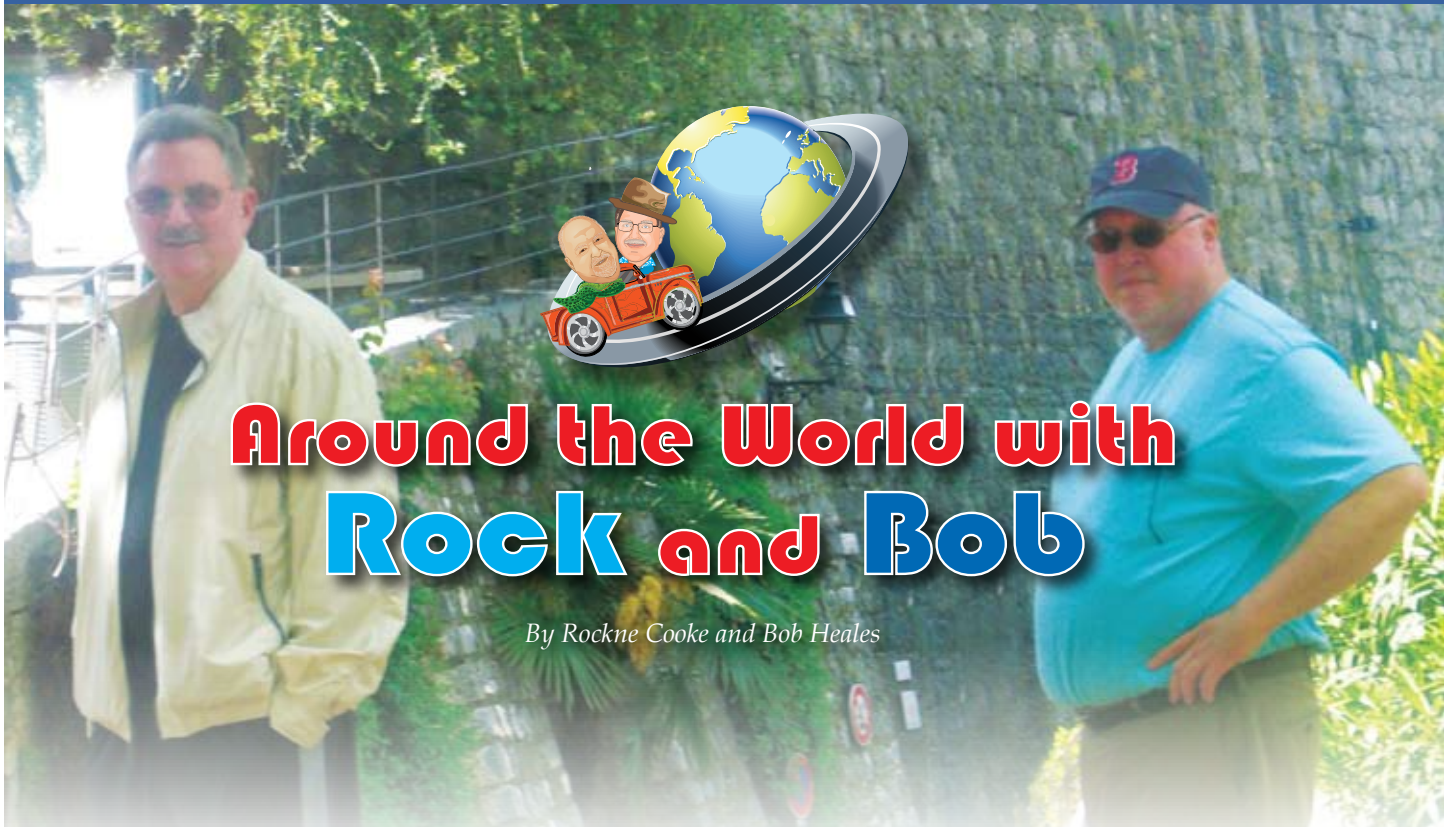
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Around the World with Rock and Bob

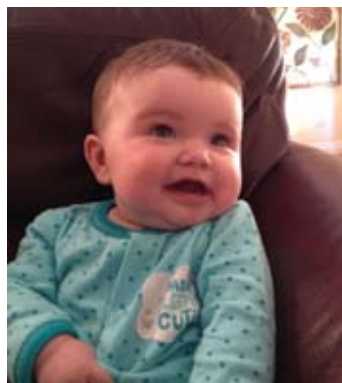
By Rockne Cooke and Bob Heales

Rock reports he has recovered nicely from the overindulgence of fresh oysters, crawfish, and seafood he ate during our recent visit to New Orleans to help celebrate the Vinson Guard and Detective Agency's 50th Anniversary since it was founded by Past President Joseph Vinson, Sr. in 1963. Shown here at the big celebration party are Rockne Cooke, Bob Heales, and Gary Kutty.



Proud Grandpa Mike Duffy submitted this photo of his new Granddaughter, Colleen Rose Duffy born on February 8th in Des Moines, Iowa, along with father Brad, mom, and big brother. Mike also announced his daughter Bridget is due with number 7 on July 16th. The Duffy's enjoy a very large clan that seems to be growing rapidly!

Proud Grandparents John and Kathy Talaganis share a photo of their beautiful new Granddaughter Sofia Diane Douglas born on November 15th. If you want to see the biggest smile you have ever seen just ask them about Sofia the next time you see John and Kathy.



Siti Naidu sent us a photo of little Imran Naidu, her new Grandson born on December 30th, a wonderful New Year's gift. We can picture Adil smiling down from the Heavens with a wide grin.





The WAD Fire Truck made its second appearance in the Crosslake St. Patrick's Day Parade. Joining us on board this year was Senator Carrie Ruud Of Breezy Point, Minnesota. Dru's Crew, as we are affectionately called, promotes "Safety and Awareness for Women and Children" from the 1957 Ford Fire Truck.



New this year was the addition of the WAD Police Car. The 1957 Ford was the lead vehicle in this year's parade, which featured over 90 entries and stretched for over 2 miles. The weather was a bit cold, but thousands of spectators cheered us on.

Congratulations also go to Rajesh Bharti of Kolkata, India seen below accepting the "Young Entrepreneur Award" at the 7th Security Leadership Summit of the Association of Private Detectives and Investigators in New Delhi.



And we can't leave out Ajit Singh who received the "Investigation Entrepreneur of the Year Award" at the same conference. Congratulations Ajit!



Kaizo Hayashi of Japan started making detective hero movies in 1993, Private Detective Hama Mike, a trilogy. The films have been situated mainly in Yokohama, which is a perennial favorite, as the works that can rediscover the coolness of Yokohama.



From March 16 to 20, the Second Yokohama Minato Film Festival was held. Featured was, Private Detective Hama Mike, starring Masatoshi Nagase, supervised by Kaizo Hayashi. There was also a talk show with real detectives and crowded with many people. Kaizo Hayashi's new film, "MIROKU" is to be released in July, 2013 in Kyoto. He also manages a Bar, BAR Tantei (BAR Detective) in Kyoto. They welcome everyone to come by!



In the news, WAD member Steven Rambam was on the front page of the Miami Herald on Sunday February 23rd in connection with breaking an election fraud case.

Bob attended the wake and funeral for Vince Ruffolo in Chicago on March 22nd and 23rd along with many other WAD and NCISS members. The crowds were large, and it was clear that Vince was loved and admired by many people. Goodbye Vince. We'll miss you.



Finally, WAD wishes all ABI Members a happy and productive Centenary Celebration in London. ABI and WAD members have shared a special kinship for many years. Bob and Rock will see you there!



THE MATURITY OF INVESTIGATION IN THE PRIVATE SECTOR

Tony Imossi, President The Association of British Investigators - March 2013

[The following article is an extract of the Discussion Paper on the Proposal for UK Private Investigators to Self-Regulate by Gavin Robertson (ABI) submitted as part of the written evidence by Tony Imossi (ABI) to The Leveson Inquiry in 2012]



Private Investigators were gathering evidence to put before the courts in the United Kingdom long before the first police force was established in London in 1829. Some might say that the formation of the Metropolitan Police, by the then Home Secretary, Sir Richard Mayne, was because private investigators as a body were un-vetted, un-trained, un-disciplined and un-regulated; some of them acted criminally or irresponsibly. Notwithstanding the integrity, professionalism and abilities of some of the hard working investigators among their number, the private investigation industry was viewed negatively and with suspicion. In the intervening 170 years little, if anything, has changed.

A 2011 snapshot of the UK private investigation industry largely reveals a loose, un-quantified network of un-vetted, un-trained, un-qualified, un-regulated, un-licensed, self-employed individuals, operating in many cases from their homes, with sub-contracted instructions and cases criss-crossing the nation between them. There are a lesser number of franchises, partnerships and investigation enterprises that are registered as limited companies; there are also a handful of large, well known multi-national companies – some of them US based – who employ a small number of expert permanent staff. That said, to cope with the sheer volume and variation of work the industry is called upon to deal with, even the largest investigation businesses sub-contract work to the self-employed majority, many of whom are honest, hard-working and do their very best to act professionally.

Unfortunately, the terms “Private Investigator” and “Private Investigation” are collectives into which a miscellany of individuals and activities that don’t fit comfortably with other labels are also placed. A topical example of this point, are those individuals who have come to prominence in recent past over phone and computer hacking, telephone and electronic interception and unlawful bugging allegations. Their names and alleged criminal activities are unknown to the majority of honest and honourable practising private investigators; none of them has ever applied to or become a member of the Association of British Investigators. Few of them are known to trade as private investigators. Their activities principally fall under the heading of “Information Broking” and if the allegations are true, they are nothing other than common, white collar criminals who have seized the opportunity to make a lot of money through the invasion of individual and organisational privacy.

The arrival of the internet in the mid – late 1990’s revolutionised the private investigation industry in this country. As more and more private investigators and members of the public got to

grips with e-mail and began exploring the World Wide Web; access to information about private investigation and investigators, investigation products, lawful and illegal techniques and cheap advertising with worldwide reach suddenly became available.

A number of Private Investigator related e-mail fora, free and open to all with an internet connection, sprang up. Suddenly, instead of posting sub-contracted instructions to a tried and trusted fellow member, it was possible to outsource work instantly to a worldwide network of individuals purporting to be private investigators. A large number of these were and still are inexperienced, part-time amateurs, many of whom have a poor standard of literacy, with little or no technical or legal knowledge, who see this type of work as easy money and are not afraid to bend the rules to get it. A significant number are not registered or notified under the Data Protection Act and have turned to hacking, blagging or bribery as a means of obtaining information unlawfully from public servants or the employees of financial institutions, utility and telecommunication companies. The attrition rate amongst those who carry out investigation and surveillance activities in the private sector has increased significantly. Many of the established, traditional, investigators in the private sector who go about their business honestly are finding it hard to compete.

The net effect of this technological development has been to add a further layer of difficulty in assessing the number of practising, private investigators in this country as the number changes by the day. Additionally, the use of global e-mail addresses, such as Hotmail.com, makes it almost impossible to determine where an investigator is actually based. Flowing from the increase in numbers of those wishing to try their hands at private investigation has been a noticeable diminution of integrity, quality, financial probity and professionalism within the industry.

Private Investigators no longer need to belong to an association, merely to locate a colleague from its membership directory, to whom they can outsource work in another part of the country. The fact that membership of the ABI did not fall and is slowly growing is therefore surprising.

Having spent some time consulting members to establish why, it became clear that membership of the Association of British Investigators is looked upon internally and externally as evidence of personal achievement and as an endorsement for their business. The reason given to us is that ABI membership is seen by the industry, the public and prospective clients as bestowing an integrity and professional quality standard on its members.

This no doubt stems from the fact that all applicants for ABI membership are:

- ◆ *Subject to extensive due diligence and vetted to include initial and continuing criminality checks and of their financial probity.*
- ◆ *Required to supply at least two professional references.*
- ◆ *Required to sit an entrance examination of their competence and knowledge of the controlling legislation.*
- ◆ *Subject to a face to face interview by a selection panel.*
- ◆ *Required to hold a policy of Professional Indemnity Insurance.*
- ◆ *Subject to a discipline code and demonstrably effective complaints investigation process based on the Association's bye-laws and code of ethics and professional standards.*

Those who are now willing to put themselves through the rigorous process to become and remain as ABI members and a number of professional investigators who care for the future of this industry and their personal and business reputations, do so because now that mandatory licensing seems to have dropped off the political agenda, they fear for the further deterioration of professional standards, integrity and financial probity. There is a feeling of certainty that the lack of regulation will inevitably represent a danger to our clients, whether they are members of the public, corporate clients or central or local government.

The Association of British Investigators has always been in the vanguard of driving up standards in this industry. We stood alone in lobbying parliament to introduce licensing in the 1950's and 1970's. Private Investigators were added to the Private Security Industry Act, 2001 at the 11th hour, as a result of continual pressure from Bruce George MP who agreed with our stance and championed our cause. We provided momentum and chairmanship of the Investigators' Sector Group, during meetings and negotiations with the Home Office and later the Security Industry Authority after the Act was introduced.

The success and effectiveness of the regulatory regime exercised by the Association of British Investigators and the professionalism of its membership has been recognised by the Drivers and Vehicle Licensing Agency (DVLA), by whom we have been granted sole Accredited Trade Association status for access to the on-line vehicle keeper database, in certain defined circumstances. Supported, for similar reasons, by the Information Commissioner's Office and the DVLA, we have received the unique endorsement of The Law Society of England and Wales and the Law Society of Scotland for the use of ABI members by their solicitor members for investigative assignments.

To take the professionalism, technical knowledge and ability of the industry to an even higher level, we will shortly be launching the ABI Academy. The rationale is for the Academy to provide accredited training and assessment, leading to a level 3 QCF qualification in Professional Investigation for our members and newcomers to the industry. The qualification is based on the National Operating Standards for Private Investigators. It conforms to the standards set by the SIA for the mandatory, licence to practice qualification. A regime of Continual Professional Development will follow, as will accredited training leading to qualifications in specialist subjects such as surveillance, money laundering, insurance fraud investigations etc.

Recent developments in ABI policy provide a useful example of how important robust due diligence and vetting procedures are

for public protection. Prior to the introduction of mandatory criminality checks for our members 2 years ago, new members were required to certify on their application for membership that they had no previous criminal convictions (other than for minor motoring offences and accommodating the provisions of the Rehabilitation of Offenders Act).

In 2009, the association was contacted by police regarding the activities of two private investigators. One had been seen loitering suspiciously outside a school. Further enquiry revealed that he had previous convictions for very serious sexual offences against young girls, had recently been released from prison and was on the sexual offenders register. There being no evidence to charge him with any offence he was released. Having conducted some enquiries, the ABI learned that this person quickly changed his name and moved to another part of the country, where today he is actively engaged in surveillance and private investigation. The police have been informed. In the second case, an ex-police officer with previous convictions, whilst carrying out an insurance claim investigation in a young couple's home, concealed a transmitting covert camera in their bedroom, having made the excuse to visit the bathroom. He was later arrested and convicted.

As an illustration of the seriousness of this situation, when criminality checks were introduced by the ABI at the time of membership renewal, some 5% of the membership failed to renew. Similarly, when it became a condition of membership to hold a policy of Professional Indemnity Insurance we lost a further 6%. As a result of our policy of regular, periodic monitoring of the financial probity of our members, some expulsions followed, having found unsatisfied money judgments issued against them and those offending members having failed to disclose the fact within 28 days. Our bye-laws were further reinforced by the addition of an offence of "Failing to satisfy a lawful debt."

Testament to the success of our stance in protecting the public by ensuring that we only accept members of the highest integrity is the fact that since compulsory criminality checks were introduced, not a single one of our members has been arrested, summoned or convicted of any criminal offence. It is a fact that the only effectively vetted, regulated and accountable private investigators in the United Kingdom today are the members of the Association of British Investigators.

Despite the best efforts of this Association and the determination of some dedicated, honest, professional, unaffiliated private investigators to raise the level of integrity, professionalism, technical knowledge and ability of this industry to protect the public, the fact remains that a large, although there is no way of telling how large, majority has no wish to do so voluntarily. The reasons for this attitude are speculative, but are believed to stem from both the cost and effort required, a desire to remain low profile, un-accountable and also the fact that effective due diligence and vetting is likely to disqualify a number from consideration.

The Association of British Investigators contends that now, there is an even clearer cut and compelling need for some form of compulsory licensing or self-regulation of the private investigation industry in the United Kingdom. The system of self-regulation that the Association exercises over its individual members is even more robust than that set out in the Private Security Industry Act, 2001 and envisaged by the SIA. We recommend that it is adopted as the model for the self-regulation of the rest of the industry.

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DRIFT FOR THE BETTER SECURITY, AN OVERVIEW

BY Brigadier (R) Rashid Ali Malik - SECURITY 2000 (PVT) Ltd, Pakistan



Security! The advent conjures up an image of a scantily dressed man dragging a damsel, not always in distress, by her hair. To protect himself and his "catch" he carried a big stick. Ever since security has become serious business. Post 9/11 the entire concept changed. Corporations, business houses, industries and institutions began to look more seriously at this "extra expense" to their bottom lines. Soon everyone realized that there was sound logical advice and resource needed to meet challenges emerging from "bad guys", competitors and even insiders. The threat to business arose from loss of assets, protection of employees, vulnerability of key personnel, preventing loss from inside influences, plugging leakage of proprietary information, combating forgers and brand infringement.

Soon most businesses began to employ retired law enforcement / armed forces officers on important positions. An increased, across the board emergence of security managers took place, be it with industry making fighter jets or oil exploration or any other billion dollar franchise strung all over the world. Even million dollar businesses followed suit. Today of the Fortune 500 top 100 company's, almost 50 % have Security VPs while many have General Managers. Most are officed on the same floor as the CEO / President. Security has become an important and essential part of our lives. Today there is almost three times the number of private security men than Police. The Police will never be enough and it must accept and not resent the slow but steady rise of Private Security. Worldwide governments spend in excess of USD 800 B yearly on security excluding military expenditure of which at least 20 % is by the US alone.

Although modern security focuses on technology, the basic theory of protection has changed little over the past decades. Only the tools to implement theory have changed. Moats the front line have been replaced by high-tech sensors and impregnable fences. Locks once protected buildings and rooms, today state of the art computer controlled electronic locking mechanisms are deployed. Where watchmen patrolled the beat, we find many sophisticated camera systems and smart lights. Notwithstanding modern entrapments the uniformed security guard is still a must. The guard like infantry an inescapable part of any army is as much a must for any security system. This will not change. And thank God for one day a robot might take over everything.

Private security tasks include those protective and loss prevention functions which are not performed by law enforcement agencies. It consists of privately owned business providing security related services to a specific clientele for a fee, payable by the

entity that retains or employs them, to protect its people, property, interests, reputation from varied and changing hazards. Such security business is regulated and registered though much needs to be done. Today security functions include perimeter protection, intrusion control, alarm systems, fire management, disaster planning, brand protection, controlling pilferage, preventing accidents, providing armoured protection and most importantly security consulting dealing with the nature of the updated threat recommending risk mitigation measures. Large security company's provide most security services while smaller ones provide direct solutions to particular security issues. Security services maybe in house "Proprietary", managed by the organization itself or they maybe "Contract", where the responsibility is given to a private company at a cost, to handle all security issues. Experience tells us that expense wise costs are at least doubled and so is the risk when "Proprietary" guards are deployed who want perks and bonuses every year and in time of a strike / unrest join hands with the union. Today worldwide only 20 % "Proprietary" security functions. On 9/11 this was 40%.

Sadly, not all security advancements have kept pace with developing technology. Old techniques tested over time are still commonplace in many operations. Security must evolve with changing trends. Coupled with the security industry's response to the growing threat of world wide terrorism is the need to keep up with rapidly changing technology used both in the industry and against it by criminals. Protection of information, traditionally handled by placing it in vaults and marking it TOP SECRET, has become ever more complex. Computers that now contain all types of information, from personal identification to inventory records, running nuclear aircraft carriers, controlling water level in dams etc are making life both easier and more complex. Information exchange or insertion of a virus occurs in the click of a computer key dependent on one medium, the Internet. There are examples that show that any computer network that is "wired" is subject to attack by outside hackers and other criminals. This is one major area security must seriously look in, perhaps the most threatening one in the future.

I think protection of Information is the gravest threat of the future. Everyone has information

which must be protected – states, businesses, households. Many are willing to 'buy' this. Many are willing to 'confuse' your systems. We must also look at how the threat to industry will continue to challenge the best that the Private Security industry is able to offer. Global markets will grow and run continuously 24 hours while multinational and multicultural workforces will be thrown up together. Downsizing will continue with more reliance on the machine. Technology will push us into a new age and qualified workers will be difficult to find. Religious extremists will pose a greater threat and employee loyalty will continue to erode. Power generation or lack of it will kick up its own issues. All these will affect security.

What do we do then, as Private Security? We must encourage security professionalism. There is a need for a code of ethics and suitable credentials to include proper education, training and experience. We must insist on proper Government legislation in support of Private Security and the complex challenges it faces. Liability issues will continue to hurt many. Remember our tools are humans and humans are only humans. We must try and stay clear of all privacy issues. Moving on we must continue to fight every local / regional threat. While this part of the world may face extremism, which demands special handling the US faces another kind of threat. There are over 310M guns with civilians and every second home in the US has one. This threatens their public life, schools and malls. Their threat is different. Their solutions, maybe different.

I would say that there is an ever increasing existentialist security threat that looms large over all of us. For those of us in the security business it is essential that we stand up to the new challenges. Perhaps we have only seen a false crest; greater challenges lie ahead. To the client I say, under paid, under trained, under supervised, under regulated security are low paid solutions – you will get what you pay. Insist on quality. Today a larger stick will be required to protect your damsel, yourself and your reputation.

THE MAN WHO FIXED FOOTBALL

"Report courtesy of The Independent, UK, by their Asia Correspondent, Andrew Buncombe on a growing international scandal!"

The security guard glanced once, twice, at the photograph of the chubby-faced man with thick brown hair parted down the middle. "No," he said unconvincingly. "I've not seen him. Not now, not last year."

The man in the picture had long gone. But at least until the autumn of last year, this cream-coloured, 15-storey apartment block in the east of Singapore, with its lush foliage and electronically controlled gates, had been home to him, his wife and their young son. Since he moved out, details of his whereabouts have been restricted to just a handful of people, including, apparently, the Singapore police.

He is Dan Tan Seet Eng, better known simply as Dan Tan, and investigators in Europe have accused of him of being at the centre of a sprawling network of football match-fixers that rigged hundreds of games in a number of countries. How many millions of pounds were involved remains unclear, but earlier this year police said they had evidence that networks based in the city state of Singapore had rigged, or tried to rig, at least 680 local, national and international matches by bribing referees, officials and players.

Earlier this month the German news magazine Der Spiegel published what it said was an email interview with Dan Tan in which he admitted fixing a match in September 2001 between Barcelona and Fenerbahçe in Istanbul by ordering four technicians in his pay to turn off the floodlights once the game reached 3-0. Unfortunately for him, the lights came back on with the aid of an emergency generator. "That's how I lost \$3m [£1.9m]," he said.

Along with the sheer jaw-dropping scale of match-fixing revealed by the European investigators, the case of Dan Tan has raised difficult questions for the authorities in Singapore. Given the claims, why was a country famed for its anti-corruption measures not acting?

Declan Hill, the author of *The Fix*, which examined match-fixing in Singapore and Malaysia, said: "This is revealing the seamy underside of Singapore. These match-fixers are completely protected."

For months the Singapore authorities said nothing. They told local journalists they had insufficient evidence to act. Then in late February, they apparently questioned Dan Tan and a handful of other men named in European documents. They also dispatched



four detectives to Interpol headquarters in Lyon to examine the evidence amassed by European investigators. They returned this week.

The Singapore police declined to answer specific questions from *The Independent*. In a statement, spokesman Cho Kai Li said: "Dan Tan is currently assisting the Singapore authorities in their investigations. We are, however, unable to address your other questions on the scope of our investigations or Dan Tan's address as [this is] operational and confidential information."

Documents filed by Italian prosecutors in Cremona, where an inquiry into fixing in the Italian leagues is taking place, suggested that Dan Tan was a kingpin in the match-fixing syndicate known to investigators as "the zingari", or gypsies, via his links to criminal gangs in Eastern Europe and the Balkans. Dan Tan had the role of "leader and organiser", the documents say. Others allegedly involved in the network apparently referred to him as "the boss".

Cremona, a town of just 72,000 people, seems an unlikely headquarters in the fight against a shadowy global betting network. But look below the surface and it becomes a fitting demonstration of the sheer scale of the task now facing investigators.

In November 2010 the local third division side, Cremonese, were 2-0 up and cruising in a game against Paganese. But when the home side ran out for the second half some of the players were noticeably listless and slow. The result did not change but after the game players fell ill and one crashed his car on the way home.

It turned out they had been drugged. The club took urine samples and found traces of lormetazepam, a sedative normally prescribed for insomnia. They contacted the police who set up wire taps on the Cremonese squad. The results were astounding.

According to the Cremona court papers, the Cremonese goalkeeper, Marco Paolini, was a heavy gambler who had promised to rig the match to pay off his debts. Unable to recruit his fellow players to the scam, he took the next best option and spiked the team's water bottles. In 2011 he was banned from football for five years.

Roberto di Martino, the Cremona prosecutor, is now in charge of the Italian end of the match-fixing investigation. The probe into Paolini's corruption found the goalkeeper had also tried to rig other games that he was not playing in, acting as an agent for money-men in Italy with links to the same "gypsy" gangs allegedly run by Dan Tan. Mr Di Martino said: "Dan Tan has a central role in this criminal system. He has been sending money to Italy to bribe footballers and also organising the money to place bets. If Dan Tan did come to Italy we would seek his immediate arrest."

Mr Di Martino has admitted he is swamped by the scale of the match-fixing probe, named Operation Last Bet in Italy, which has seen the former Italian national stars Giuseppe Signori and Cristiano Doni arrested. At the same time, authorities in Germany and the trans-Continental police agency Europol are involved in parallel inquiries.

"It's quite likely that this [match-fixing] is happening in the higher levels—the Champions League as well as Serie A matches," Mr Di Martino said. "The problem is getting people to talk about it. At the moment people who do talk can be punished – even disqualified, even if they were not involved, simply because they failed to reveal what they knew at an earlier date. This is an absurd situation. The players at this level earn so much and have too much to lose, and getting them to reveal what they know is extremely difficult. We need to change the regulations – probably at an international level as well – to encourage players to come forward."

Much of the information gathered by European investigators came courtesy of a Singaporean Tamil man, Wilson Raj Perumal, a match-fixer and a former friend and associate of Dan Tan until the pair had a falling out.

In Singapore, Mr Perumal's exploits have become little short of legend; in one case in 2010 he arranged an entire, fake Togolese national team to play in a rigged match against Bahrain, which the latter won 3-0.

In February 2011, Mr Perumal was arrested in Finland and convicted of trying to bribe players and officials in the Finnish league. He was sentenced to two years in prison, and at that point he assumed the authorities had been tipped off by his former associates, with whom he fallen out over money, and decided to leverage his knowledge.

Having spoken at length with European investigators, Mr Perumal was released from jail in February 2012 and was taken to Hungary, where he was also wanted by police. Investigators in Italy said Mr Perumal was the "primary source" of their investigation.

Not everyone believes Dan Tan and Wilson Perumal are the "kingpins" that they have been portrayed as in some reports. "These are the small guys, the kindergarten guys," said Suresh Nair, a veteran Singaporean sports writer. "Dan Tan – he is no more than three out of ten on the ladder. Those at six or seven, you'll never see them."

Neil Humphreys, a British journalist based in Singapore, chose to make his 2009 book *Match Fixer* a work of fiction because he thought it was a more effective means of capturing the "weirdness of the match-fixing world".

Humphreys said it was relatively simple to fix games, by bribing officials or players in smaller national leagues where many of the players were semi-professional and thus all too glad of some cash, particularly during the off-season when they earned no money from football. Such games were not watched by global sports fans and yet within the feverish world of both legal and illegal Asian betting, it was simple to bet on them. Online betting has made it even easier.

And bets are available not just on who will win but on endless variations – which team scores first, in what minute the goal is scored, the total number of goals scored, even when throw-ins are taken. Humphreys said: "In Singapore they don't have a sports culture, they have a sports-betting culture. And because of this, everyone assumes the matches are fixed." For all the attention on Dan Tan, surprisingly little is known about him. He is said to be 48, to have driven cars including

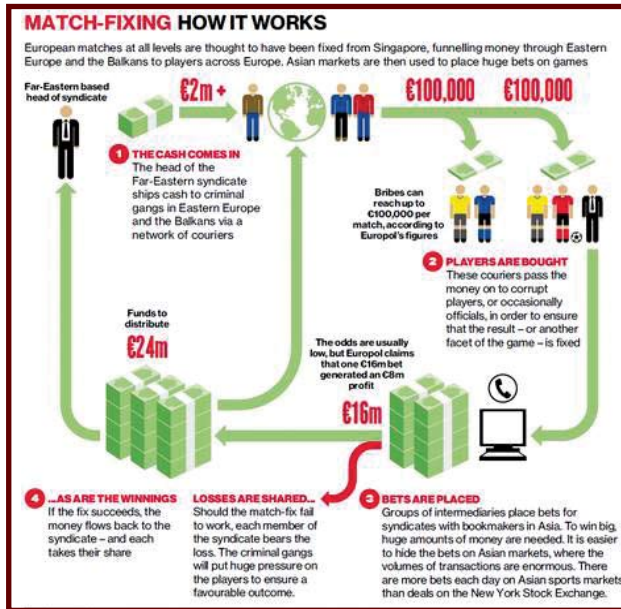
a Porsche and a BMW 7-Series, and to have a taste for horse-racing. His wife, Guan Enmei, is said to be his third.

In 2011, he confirmed to Singapore's *The New Paper* that he had once been a director of Exclusive Sports, a company that had Wilson Perumal as another officer. But he also denied he was the same person named in a European media report over match-fixing. "That photo resembles me. It's [the photo] very blur. But I don't recognise the shirt. I think they made a mistake," he said. Until this month's comments to *Der Spiegel*, that remains his only public utterance on the subject. A Singapore journalist who in recent weeks has published reports containing comments

to one of our clubs' goalkeepers to persuade him to influence the result of a match."

Jeremy Goh Joek Hiang of Singapore's Corrupt Practices Investigation Bureau said: "Since 2005, we have investigated eight match-fixing cases involving bribery in Singapore. In all, 11 individuals were charged and convicted in court."

Some are not impressed. Declan Hill, the investigative writer, said the only way to force Singapore's hand was to threaten to exclude it from international competitions. "Fifa and Interpol are refusing to put pressure on Singapore," he said. "We should say, 'Until you clean up your act, you're out'. It happened to England in 1985 with hooliganism. Why can't the same thing be done with Singapore?"



Yet wheels may be slowly turning. Following the February announcement by Europol that it believed Singapore was at the centre of the operation that had targeted 680 matches, steps were taken. The local media was told that half a dozen individuals named by the European investigators had been called in for questioning. A couple of days later, one of those apparently called in, Admir Suljic, boarded a flight for Milan and gave himself up to the Italian authorities. A former player in Slovenia, he was said to be an associate of Dan Tan.

It seems it is not only European investigators who are after Dan Tan and his associates. At the address of one of the Singaporean men named in the Italian court documents, a neighbour, Tan Boonhwe, said the apartment had been targeted by loan-sharks. As it was, the man named by European investigators had left in August. "They were threatened," Mr Tan said of the new occupants. "Orange paint was thrown over the doors."

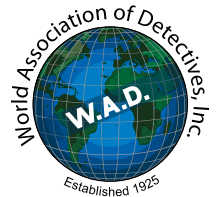
The same happened at the flat owned by Dan Tan before he moved into Rivervale Crest. The couple who bought the apartment said they received a series of threatening letters from loan-sharks demanding money, and paint was also thrown over their door.

One of the threatening letters contained a mobile phone number with the +971 prefix – the United Arab Emirates. When The Independent called the number, the man who answered claimed there must have been a mix-up. "I'm not looking for Dan Tan," he said. "Just forget it."

THE WORLD ASSOCIATION OF DETECTIVES CONGRATULATE THE A.B.I.

With origins dating back to 1921, W.A.D. is the longest established and largest international association of its kind in the world.

By Bob Heales, Executive Director and Historian



The World Association of Detectives was founded in 1925 and combined the membership of the International Secret Service Association which had been founded in 1921. In 1950, the World Secret Service Association, Inc. was formed as a joint venture by the combined membership of the International Secret Service Association (founded in 1921) and the World Association of Detectives. At the annual conference in August 1966 in San Antonio, Texas, USA, the present name was unanimously approved by amendment, reverting to the name of "World Association of Detectives."

As we approach 100 years, I have to wonder, what would our founders think? I still remember my first conference very vividly. After all, one's first trip to Hawaii isn't something you easily forget. Some of the members I met in 1983 had already been members for 25 years or longer, real legends in our industry. As a 28 year old fairly new to the business, I was so impressed to be able to meet these people from so many different countries.

The stories were never ending. Stanley Smith was so proud of the 1966 Conference in San Antonio where WAD history was created. I guess W.A.D. history is created at every conference and everyone has their favorite story. Jerry Poth helped organize the Hawaii Conference. He recalled several stories about the 1973 Conference in Seattle. Hal Lipset and Vance Morris recalled a recent conference in Hong Kong and how they put it on with short notice due to an emergency change. We had many Italians in attendance. Ernesto Manzini and Raniero Rossi had just hosted the group in Rome the year before. Sam Webster, Mike McHenry and Mike Pascal were campaigning hard for 3rd Vice President. They all had suites and the night before the election we went from suite to suite enjoying the free food and cocktails.

Tony Kinghorn was so thrilled to be able to dip his toes in the water on the beach in front of the Robin Masters Estate, the fictional name of the estate where Magnum P.I. was being filmed at that time. We had a huge picnic next door at the Shriner's Estate. Even in England Tom Selleck, "Magnum", had made quite a name for himself.

Incoming President Henry Bawa was getting ready to host us in New Delhi in 1984, and Matti Westerholm was looking forward

to running for President in Tulsa in 2 years. Neal Holmes, Sr. was supporting the delegation from Singapore who had invited us there for the fantastic 1986 conference in a beautiful land.

Kadish Shermister and David Almog were twisting our arms to go to Israel. We had a wonderful and memorable conference in Jerusalem in 1987. Who can ever forget Joe Vinson, Sr. serving as President while in Hawaii and what a wonderful impression he made on everyone. And then there was Norman Sloan. What can I say about Norman that hasn't already been said? He served as Executive Director back in the days when all you had on your desk was a calculator, legal pad and entry journal. W.A.D. was his life and nobody ran the business of W.A.D. better.

WAD would not be the organization it is today without the foresight and service of men like Raniero Rossi who always brought a large delegation of family members and other Italian members to every conference. Werner Sachse was a wonderful man who loved life and came to almost every meeting after his first in Denver in 1988. And nobody will ever forget Adil Naidu who was able to bring in many new members to our WAD family, and hosted us in Kuala Lumpur at a fabulous conference in 2000.

Zena Scott-Archer and Kathleen Cummings are pictured here about 20 years ago. They attended most every W.A.D. meeting for several decades until they could no longer travel just a few years ago. It was Zena who first presented the Investigator of the Year Award to W.A.D. at our Annual Conference in Brighton, England in 1976. This year is one of several successful meetings W.A.D. has held in Great Britain.

These men and women are gone now. Over the years, others have had to step forward to fill their shoes. Yes, they are gone, but W.A.D. continues on as the oldest and largest international association of private investigators and security professionals. All you have to do is look at the first few pages of the membership directory and look at the names of the people who have made that possible, the officers, the directors, the area governors and especially the past presidents who are listed in perpetuity.

One such past president, Siti Naidu, is the current Chairman of the Board. Siti is only the second female President of WAD following



in the footsteps of Zena Scott-Archer. But, more importantly, Siti is the wife of our Past President Adil Naidu. Speaking of the WAD family, Fernando Molina of Mexico is the current President, first Latin American President, and a second generation member of WAD. Speaking of second generation members, J.D. Vinson, Jr. served as President a few years back following in his father's footsteps. J.D.'s daughter Christine will become a 3rd generation President in Rome this August when she is sworn in to the Presidency in the same city where her grandfather was sworn in back in 1982. Wow, a 3rd generation President and the 3rd female President of WAD.

As much as we miss the friends who have left us, we cherish those who filled their shoes, as well as many of the newer members who have become dear friends, many like family. All you have to do is attend a couple of meetings to understand. In 1983 I never imagined we would get to visit such wonderful places as Australia, Amsterdam, Bermuda, The Canary Islands, Moscow, Tokyo, London, Greece, and so many more outside of my home country of the United States. This year is one of several successful meetings W.A.D. has held in Great Britain, and W.A.D. members

worldwide congratulate the A.B.I. on their Centenary. W.A.D. will celebrate its own 100 year anniversary in just over 12 years.

In the words of our Past President Richard Jacques-Turner, "W.A.D. remains the foremost International Association of Professional Investigators and Security Service organizations. We have the history and strength to give the best service to our members. The inexorable march of data protection legislation has created a minefield that lies in wait for even the most experienced investigator, particularly those engaged in international work. If you are involved in international investigations then you need W.A.D. to help you. W.A.D. also needs your help in order to strengthen our profession. A larger membership means a stronger voice when dealing with legislators and more money to fight restrictive legislation."

Now is your chance to mark your place in W.A.D. history, either by joining, or if already a member, by attending one of our upcoming conferences or mid-term meetings. Our 88th Annual Conference will take place in Rome August 27 – 31, 2013. Don't miss this experience!



WAD AT THE ABI CENTENNIAL CELEBRATIONS

100 WAD members and their guests will be in London to join the Association of British Investigators to celebrate their 100th year. It is poised to be a spectacular affair, a truly global celebration with the presence of WAD, CII, IKD and ABI members.

WAD is one of the Centenary Sponsors and our Mid-Term Board Meeting will be held in conjunction at Marriot Marble Arch Hotel. Transport to the off-site venues will be provided from Marriott Hotel.



PROGRAM

Thursday, April 25th, 2013, 6.30pm - 11.00pm

Welcome Reception aboard HMS Belfast on River Thames
Sponsored by BTG Global Risk Partners & ABI
Dress Code: Casual

The HMS Belfast has been a major London landmark for 40 years. It first opened to the public on Trafalgar Day in 1971 and since then, nearly eight million visitors have climbed aboard. HMS Belfast was commissioned in August 1939 and was part of the naval blockade against wartime Germany. Despite striking a mine, it went on to see action in the Arctic, the North Cape, Normandy and the Korean War. The museum warship is run by the Imperial War Museum and visitors are able to explore its nine decks and get a sense of what life onboard was like during World War II.



Friday, April 26th, 2013, 9.00am - 4.00pm

WAD Board Meeting at Marriot Marble Arch Hotel
Dress Code: Smart Casual

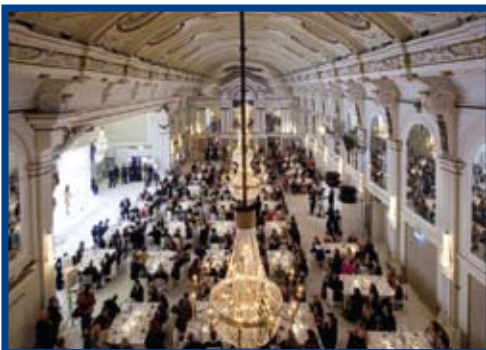
Centrally located the London boutique hotel is situated in the heart of the city within walking distance to Hyde Park, Oxford Street, West End Theatres, the financial district and some of the city's finest restaurants. Elegant and stylishly featuring luxury rooms, health and leisure club and indoor swimming pool and sauna.



Friday, April 26th, 2013, 5.00pm - 9.00pm (Ticketed ONLY)

Reception at House of Lords hosted by Lord Mackenzie of Farmwellgate OBE
Dress Code: Lounge Suite

Members of the House of Lords conduct their day to day business against a backdrop of grand neo-Gothic architecture and ornate Pugin designed interiors of the Palace of Westminster designed by architect Sir Charles Barry. The construction of the new palace began in 1840 after the Houses of Parliament were destroyed by fire in 1834. The grade I listed building became part of a UNESCO World Heritage Site in 1987.



Saturday, April 27th, 2013, 9.00am - 3.30pm

ABI Seminar & Exhibition at the Grand Connaught Rooms

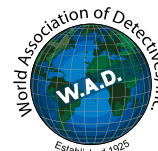
Saturday, April 27th, 2013, 7.00pm - 12.00mn

Farewell Banquet at the Grand Connaught Rooms
Dress Code: Formal Black Tie

The building has been the Headquarters of the Freemasons since 1717. Originally, the freemasons would meet in various taverns until, in 1775, the Marquis of Normandy's mansion was demolished and the foundation stone was laid at 61 Great Queen Street. Today since being acquired by Principal Hayley Hotels and Conference Venues in 2009, the New Connaught Rooms has hosted and entertained the world's leading politicians, royalty, dignitaries and celebrities.

On behalf of the President and Members of the World Association of Detectives, we congratulate the President and Members of the Association of British Investigators for 100 years of service and contribution to the investigation industry, in particular in the UK.

ABI's strong member engagement, effective government advocacy and maintaining high standards of practice speaks for its significant progress over the years. We salute you!



LEGISLATIVE PROSPECTS IN PRIVATE INVESTIGATION INDO-BRITISH CONTEXT

BY VM Pandit is CEO of VMP Academy of Investigation and Intelligence, India

The Association of British Private Investigators is celebrating 100 years of professionalism, in April, 2013. The members of ABI, WAD CII and IKD have every right to take pride in the illustrious track record of ABI. Long live the glory!

The year 2013 is all the more significant as the Licensing/ regulation/ certification of Investigation in the Private Sector is under review with the Parliamentary Home Affairs Select Committee and the Judicial Enquiry presided over by Lord Justice Leveson. When their recommendations are made, the Home Office and SIA (Security Industry Authority) will determine the new regulatory regime. There are likely to be stipulations about test of competence, training and ethics for professionals.

The Constitution and Criminal Justice system of every country differs to some extent but the underlying spirit remains the same. The objective of any sovereign country is to secure for its citizens, Justice, Liberty, Equality and Fraternity. The intent and purpose of the State is translated through Legislative processes. The service industry of every country determines and then fulfills public expectations and the legislature steps in to ensure proper delivery of services without causing conflict of interests. It is for this reason that the service industry has to strive for a favorable and facilitating legislation. At times the Regulatory measures become restrictive in nature. But the importance of regulatory legislation does not get diminished if we consider that it tends to recognize the profession by putting it on a legal pedestal and thereby empowering it. In the United States of America, The Professional Private Investigators Association, Colorado ultimately succeeded in getting the desired legislation in the form of "The Private Investigators Voluntary Licensure Act on 10th June, 2011. Mr. Andrew Schmidt VP Legislative Affairs of PPIAC rightly declared "together, in common purpose and for worthy cause, we can protect, preserve and advance the interests of our profession and our business through legislative process". This commitment must become the guiding force and the "Mantra" for Private Investigators.

Prospects

There is no denying the fact that India has inherited the judicial system from British Empire. The Code of Criminal Procedure was promulgated in India in 1898 and was amended

in the 24th year of the Republic of India in 1974 only. The Indian Penal Code was enacted in 1860 and the Indian Evidence Act in 1872. The provisions of Criminal Major Acts definitely have a bearing on specific laws of the land to regulate certain industries. And this stands true in Britain as well.

Government of India brought about "The Private Security Agencies (Regulation) Act in 2005" in the 56th year of the Republic of India. In 2007, the then Home Minister presented the Private Detective Agencies (Regulation) Bill in the Parliament. However, it was referred to the select committee. Presently the Government of India is having a "re-look" at this Bill and the Association of Private Detectives and Investigators, India has suggested some amendments to the stringent measures incorporated in the original Bill. It is strongly believed that the next session of Parliament would take up the Bill for Enactment. Hopefully, The Association of British Investigators and the Association of Private Detectives and Investigators, India would likely get the desired legislations for licensing Private Investigators in the year 2013. Both the professional associations can share the Salient features of proposed legislation so as to press for incorporation of best of the features in the enactment.

SALIENT FEATURES OF PROPOSED LEGISLATION

A. "Private Detective Work" has been defined as "collection of information in a lawful manner for such an objective by a licensed detective agency". The definition is permissive rather than restrictive.

B. "Private Detective Agency" in the proposed legislation means "a person or a body of persons or a firm or a company holding a valid license to carry out the detective work for a remuneration or reward on agency basis for other persons". The definition is again permissive rather than restrictive.

C. The proposed legislation in India prohibits Private Investigators to violate the rights of an individual to privacy and freedom. Such violation would attract penal provisions resulting in fine, imprisonment and suspension or cancellation of the license. Constitutional guarantee extended



to the citizens of a country in the matter of Private Rights have to be safe guarded.

D. The aspect of proper training to Private Investigation has been emphasized throughout the Indian Bill and it is envisaged that the qualifying training must meet the prescribed curriculum and eligibility criterion. The ABI training module (Level 3 Qualification) in Professional Investigation encompassing National Operating Standards would possibly get endorsement in the British Legislation. The author being a CEO of the leading training Academy in India definitely endorses the view of ABI Academy that it is not ethical to mislead potential candidates by making them believe that the training, by itself, would qualify them for earning a practicing qualification for licensing purposes.

SUGGESTIONS

1. The proposed legislation should empower to work throughout the country without geographical limits of States etc.
2. In the rules and regulations of the proposed legislation, a provision should be made that a communication between the client and Private Investigators should be treated as a "privileged communication" as between Husband and Wife and Client and Advocate.
3. The spirit of the proposed enactment should be more in line with empowerment rather than restrictions to be imposed by way of regulating the industry.
4. The proposed legislation should prescribe that Private Investigators must necessarily undergo a training programme duly recognized by the licensing authorities. Certification based on test of competence conducted by a competent Academy should be a necessary prerequisite for licensing purposes.

Wishing ABI the best of luck for a favorable legislation, VM Pandit.



Laila Saleh
Director / Shareholder




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Guide to becoming a PI

By Eric Shelmerdine

Thinking of becoming a private investigator – maybe as a change of career after the police or military? Eric Shelmerdine, secretary of the Association of British Investigators (ABI) and WAD Past President has written a guide as an introduction to the job.

While the 24-page guide stresses the work can be fascinating and satisfying, it does point out that it's often routine and sometimes mundane; it's not for everyone. "Some may think it's glamorous and exciting ever day, just like it is in the movies and on TV and when they realise that is not the case, they have usually spent good money and will regret not doing their homework before embarking on a career which clearly was not for them from the start." In plain words Blackpool-based Eric goes through what PI work involves – 'solicitors generate more work for more PIs than any other profession' – and what setting up a business for yourself, or buying into a franchise, involves.

Eric explains that it's not a regular, nine to five sort of work; "Unsociable hours are part of the package whether you work from home or not. Be under no illusions, if you are a married person with children, your new career will have an effect on them also and you will need to discuss this... as you have to work hard to make a successful business and to do so you will need the support and understanding of your family."

Competition is healthy

The booklet goes on to how a PI goes about getting clients, summing up that 'the best way by far to promote your business is to prove your ability, efficiency and reliability'. As for competition, besides checking in the Yellow Pages, Eric suggests that competition shouldn't put you off: "Competition is healthy. It can sometimes lead to cooperation." Success, as in any other work, is in your hands", he points out.



Eric on some of pitfalls:

- Always get instructions from client in writing;
- And find out the client's aim (are you going to be part to something illegal or dubious)
- Keep records
- And beware of breaching data protection and human right laws

As for what makes a good investigator, Eric writes: "The PI has no more and no less rights than any other person. He must comply with all laws of the land just as any other person... occasionally certain situations can become confrontational, therefore it is important to have good 'people skills'. Are you a good communicator? Do you have the ability to put people at their ease? Most importantly are you a good listener? Do you have good computer skills? In these times of fast moving technology, IT competency is a great advantage as there are lots of online search facilities available which can be helpful and can play a huge part in certain types of investigations."

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Vince Ruffolo 1938-2013

WAD Member Vince Ruffolo passed away suddenly on March 17th after suffering a massive stroke a day earlier. Vince had attended several WAD meetings and was most recently in Cannes and Boston. Vince was loved by everyone that knew him and was known for his quick wit and sense of humor, as well as his passion for the security profession and the associations that served it.

Vince founded A&R Security in the Chicago area in 1967. A&R became one of the largest privately owned and operated security companies in the Midwestern United States. Vince just completed the sale of the company in September 2012.

Vince felt it important to give back to a profession that he felt gave so much to him. He served two terms as President of the National Council of Investigation and Security Services in 1986-1988. He also served as NCISS Security Legislation Committee Chairman for many years.

Services were held on March 23rd at St. Michael's Parish in Orland Park, Illinois with many WAD and NCISS Members in attendance.

*In Loving Memory
May His Soul Rest In Peace*

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W.A.D. GOES TO AUCKLAND, NEW ZEALAND IN 2014

At the WAD annual conference in Boston, Auckland, New Zealand was voted as WAD 89th Annual Conference destination. Dan Toresen's presentation of Auckland - stunning natural beauty that goes hand in hand with big city sophistication - won the hearts of many.

Known to the New Zealand's indigenous Maori people as Tāmaki Makaurau, "desired by many and fought over for its riches," Auckland is a choice location indeed, when we found during our recent site inspection. Its an amazing city tugged away from the hustle and bustle of concrete jungle. Here are some snapshots...



Auckland War Memorial Museum has pre-eminent Maori and Pacific collections, significant natural history resources and major social and military history collections. Established in 1852, the Museum tells the story of New Zealand, its place in the Pacific and its people.



Sit back and relax at the popular waterside restaurants at the Viaduct Harbour. Westhaven Marina is one of the largest marinas in the Southern Hemisphere



WAD Choice Hotels- Skycity Grand and Skycity Hotel, the best of both worlds, in the heart of Auckland's vibrant city. Hotel rates from US\$170.00.



Waiheke Island – the Island of Wine, offers vineyards, olive groves, farmland and beaches all just a 35-minute cruise from downtown Auckland.



The iconic Sky Tower - a prominent feature of Auckland's cityscape. Standing at 328 metres high, the Sky Tower is the tallest man-made structure in New Zealand. Experience the Skyjump, its awesome!



Plan Your Travel ..October 22nd to 26th, 2014 for the 89th WAD Annual Conference



A view from the hills of Waiheke Island and the popular winery



A line-up of interesting events including Seminar and Exhibits. If you are interested to present an educational paper at the Seminar or Exhibit your products or services (table space), please contact Dan Toresen / Siti Naidu and make your early space reservation as we have limited exhibit areas.



Take an underwater journey and see the world's largest sub-Antarctic penguin colony display, the world's biggest species of stingray and New Zealand's largest collection of sharks

Look out for highlights in the coming issues. Mauri ora!

CONFERENCE REGISTRATION FORM

**W.A.D. 88th
ANNUAL CONFERENCE**

**Cavalieri, Waldorf Astoria
Hotels & Resort
August 27 - 31, 2013,
Rome Italy**

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**Registration Fee includes Welcoming Reception, General Meeting, Seminar, scheduled meals & Gala Banquet*

- Member US\$ 495.00 x _____ US\$ _____
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- Non-Member US\$ 545.00 x _____ US\$ _____
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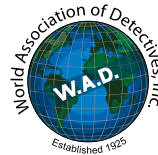
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Please contact hotel directly when making reservation under your respective Association. It is important that WAD/NCISS receive credit for your reservation toward our block of reserved rooms. Our block will be released on August 1st, 2013. After that date rooms are subject to availability.



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Tel. +39 06 3509 2009
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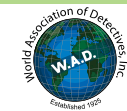
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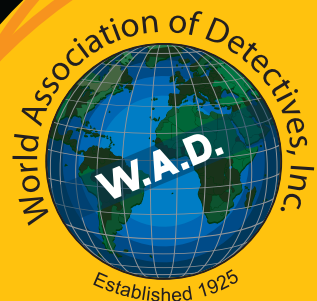
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A dramatic illustration of the Titanic ship sinking into the dark ocean at night. The ship is tilted, with smoke billowing from its funnels. The word 'TITANIC' is visible on the bow. The background is a dark, starry sky.

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